

Mindover Software and Sage 300 Brings ERP Health to Bethany Home Healthcare

A Sage 300 Success Story

Company Profile

Name: Bethany Home Healthcare
Industry: Healthcare
Location: Fort Worth, TX

Challenge

Due to tremendous growth over a short period of time, Bethany needed to move from their small business software to a robust ERP system.

Solution

Bethany chose Mindover Software to fully implement and configure their new ERP system, Sage 300.

Results

Bethany continued to grow while significantly reducing operating costs. Bethany cut payroll processing costs by 200%, increased accounts payable productivity by over 90% and has peace of mind knowing their software is operating on a dependable platform.

Bethany Home Healthcare started in Fort Worth in 2002. Since then, it has grown to 16 sites in North Central, East, and Southeast Texas. Beyond providing care for the immediate health needs of their patients, they also teach them and their family caregivers about their condition and offer tools to aid recovery or manage their daily lives better. This fast-growing organization was using a small business accounting system which they quickly outgrew, leaving them in great need for a robust business accounting solution.

Small Business Accounting System Causes Growing Pains

Bethany could not get the information they needed out of their accounting system. They were constantly dealing with system crashes, which compromised peace of mind. Their payroll process for 1,000 employees took five days and a team of five people to complete.

Bethany began to research ERP systems and narrowed it down to two options. They were referred to Mindover Software from one of the two software developers because of their expertise in the healthcare industry. After meeting with the Mindover Software team, it was an easy decision to move forward with this team and their recommendation, Sage 300.



Mindover Delivers a Robust Cure

“When I joined the team at Bethany, they already had Sage 300 installed; however, it was not fully implemented,” recalls Chantal Wandick, Senior Financial Analyst, Bethany Home Healthcare. “Thank goodness Mindover Software was the ERP solution provider; they were our saving grace!”

The first order of business was to automate payroll. “We had two different payroll runs for 1,000 employees,” states Chantal. “The team at Mindover was able to work with us on developing an efficient process that was all automated in Sage 300. What used to take five people four days to complete now takes three people one and a half days to finish. That includes everything from payroll to getting checks out the door. With Sage 300 and Mindover’s help, we cut payroll costs down by almost 200%! This made a huge impact on our operating expenses and overall efficiency!”

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Mindover Software

Mindover Software is a business software reseller offering a broad range of accounting, ERP and CRM software including Acumatica, Sage 100, Sage 300 and Sage CRM. From offices in Austin, Boise, Dallas, San Antonio, and San Diego, Mindover Software’s team of professional consultants help companies achieve greater efficiency, cost savings and profitability.

With over 2 million business customers worldwide, the software solutions we offer are completely focused on the SMB market. With Mindover Software as your business partner, you will receive the most complete software advice and implementation services and support available.



The next step of implementation was getting the rest of the team on board with change. “Mindover was a tremendous help to us with user adoption,” states Chantal. “Change is hard. Even though we had a great system, getting the team to use it in a timely manner was not an easy task. The Mindover staff went above and beyond with time, training, and support. They provided weekly training and worked with all team members to get us up and running at every level in the organization. What I appreciated most about Mindover Software was that they knew the timeline for adopting the new system and had the ability to make that timeline a reality.”

Another manner in which Bethany benefited from a new system was in the way they paid service providers. “In the old system, we spent 1.5 days sorting and manually entering invoices into our accounting system,” stated Chantal. “With Mindover Software’s help, we were able to create automated processes in Sage 300 for sorting, batching, and automatically posting invoices, which reduced this to a 15-minute process.”

Bethany Gives Mindover Software an Excellent Bill of Health

“Overall, using Mindover Software to implement Sage 300 was one of the best decisions we made,” states Chantal. “They understand business software and helped us make decisions with compatible products to support our Sage system. Their ability to guide and restructure processes to run the way Sage was intended to run in a healthcare environment was impressive. I would highly recommend Mindover Software if you want a company that will join your organization and make your success top priority. They are a trusted partner!”